

HOW TO ATTRACT TIME AND MONEY

**The Five Indisputable Qualities to
Having a Highly Profitable and
Successful Business**

WRITTEN BY
HENRY GOODE

Y O U C A N D O T H I S

HOW TO GET 5-STAR TRAVEL AT 3 STAR PRICING



“We become the five people with whom we surround ourselves. Make yours count”

If you are reading this e-book, you must be interested in **creating more time and financial freedom** for you and your family. I am letting you know right now that we are **here to help you succeed.**

Our responsibility is to coach you throughout our relationship so we can be a success together. **Your responsibility is to allow us to coach and to teach you** a proven system to achieving financial freedom.

So let's **get started...**



G O O D E T R I P S C O - F O U N D E R

MEET HENRY GOODE

Co-founder Henry Goode, a serial entrepreneur lives by a simple set of rules; **Fun, Freedom, and Fulfillment.** To truly enjoy life, you need to properly plan for your financial future, and take advantage of the time you have with your family and friends. GoodeTrips is the **perfect vehicle** to get you there.

GoodeTrips... Come Dream With US

M A K E M O N E Y W H I L E Y O U S L E E P

AN OVERVIEW OF THE STRATEGY

Someone once told me that we have to find ways to make money **while we sleep** or we will be working the **rest of our life**. To most people, making money while we sleep is about as foreign as a colony of outer space aliens and that is why roughly **5% of the world's population passively makes money** while **95% of people have to show up to work to earn it**. The reason is most of us were taught to go to school and get good grades, so we can get a good job.

Now, I don't know about you, but I have never experienced a wonderful lifestyle of having both time and money by having a 9-5 job. The only way I have experienced the **freedom of both time and money** was by becoming an **entrepreneur**.

So if you can think of a better way, one that has a higher probability of success than what I am about to teach you, I would love to hear about it.

If you agree with me, then keep reading.

I am **excited** to share with you the “**Five Indisputable Qualities**” to having a **highly profitable** and **successful** business.

THE FIVE INDISPUTABLE QUALITIES TO HAVING A
HIGHLY PROFITABLE AND SUCCESSFUL BUSINESS

THE FIVE QUALITIES

- 1** The Right Time
- 2** The Right Industry
- 3** The Right Product
- 4** The Right Compensation Plan
- 5** The Right Training & Support

T H E F I V E Q U A L I T I E S

EXPLAINED

To explain these qualities, I would like to share a story about my former career as a financial manager. We had a family client, where we **managed the family's investment money** on Wall Street. This family had over **\$60 million dollars** with us. It wasn't interesting the amount of money they had, but it was interesting how each family member had a **wide disparity of skills and education** when compared against our other clients. Most of the family was **not educated** at all. Only one of them had gone to college, but every one of them was a multi-millionaire. What **each family member possessed** was they were all in the right industry, at the right time, with the right product, the right compensation plan, and the right training and support.

Although I cannot reveal the names of our clients, I can tell you that they were able to strike deals with manufacturing plant owners of the 1940's, **lowering the plant's insurance rates** by dry cleaning their employee's clothes and thus **reducing the amount of fire accelerating grease** that would light them up like a match stick. The employees loved having freshly dry cleaned uniforms at the beginning of each week. This dry cleaning service improved company morale, it cost the plant owner's less than the insurance premiums they saved, and made it a **win-win situation** for everyone.

For all my life, I have been looking to be a part of something as **simple and lucrative** as that family's business, one that anyone could get involved in.

I am happy to say that I have **found that perfect recipe**.



ONE MORE IMPORTANT STORY

I THOUGHT NETWORK MARKETING WAS BENEATH ME

“I used to think network marketing was beneath me and I didn’t like the idea of persuading my friends and family to buy the products I was selling”

Let me share another story with you, **an important one** about why I **chose the profession of network marketing** and built this business around the industry of travel. But first I have a **confession**. I used to think **network marketing was beneath me** and I didn’t like the idea of **persuading my friends and family** to buy the products I was selling. After all, every network marketing company I had ever researched was direct selling a product **that competed with an item** that was already on the market. From nutrition supplements, to juices, and beauty products, to cellular service, electric utilities, and household staples, **every direct sales network marketing business** I researched was causing its sales distributors to **persuade others** in order to sell.

LET ME TELL YOU WHY
THIS COMPANY IS DIFFERENT

So now let me tell you why this company **is different**, and why I chose the **travel industry** as my new profession.

I have over **25 years of sales experience** and I know that persuasion is the **hardest sale**. Who wants to sell products that everyone already has, try to convince them that their product is somehow better and so massively life altering that they **must buy** it in order for their life to be **more complete**?

Not me. Can you relate?



WHY I CHOSE THE
TRAVEL INDUSTRY

“And that was it, I realized I did not have to persuade anyone. In fact, I now believe it is a disservice if I do not let people know about a better way to travel, for less”

W H Y I J O I N E D A N D W H Y

YOU SHOULD JOIN TOO

So when I was first introduced to a **travel membership** backed by World Ventures, that involved **network marketing** as a **direct to customer sale** I was **annoyed and skeptical**. However, I was schooled on the fact that this particular travel membership was **not competing with the current market pricing**, but **beating the current market pricing**, and offering **more for a better price**. The Company stood behind a **price promise** that if I found a better package deal I would get **110% of the difference***.

And that was it, I realized I did **not have to persuade anyone**. In fact, I now believe it is a **disservice if I do not let people know about a better way to travel, for less**. I cannot seem to find many people that are opposed to traveling, to world-schooling their children, or to making memories by going on vacation with their family and friends. But there is a **challenge that most people face today**.

Most people today are **burdened with the lack of time and money** necessary to experience the world and all that it has to offer us. We are living in a world where **most people are being leveraged**. Those that **have money** usually have **no time** to enjoy it and those that **have time** usually **lack money**, because they cannot find enough work to earn it.

So **let's get back** to the five indisputable qualities to having a highly profitable and successful business...

THE FIVE INDISPUTABLE QUALITIES TO HAVING A HIGHLY PROFITABLE AND SUCCESSFUL BUSINESS

1 The Right Time

This is the right time. No other time in history has traveling the world been so accessible, and everyone is doing it.

2 The Right Industry

This is the right industry. Over \$7 trillion dollars is spent each year on travel and vacation. Clearly the money is flowing to this industry.

3 The Right Product

This is the right product. Everyone wants to travel for less and we've got the deal that guarantees it, backed by World Ventures, a Billion dollar company.

4 The Right Compensation Plan

This is the right compensation structure. We have a company that underwrites us and directly pays us based on our efforts so they don't have to advertise. Best of all, we get our efforts paid to us passively over and over again so we only have to earn our money in the beginning and then passively make it in our sleep.

5 The Right Training & Support

We have the right training and support system. We have local weekly trainings and quarterly regional, national, and international training events all over the world. The only relatable proven training system that I can compare to us is a franchise like a Dunkin Donuts or a McDonalds. However, franchises are costly to get started; ours is not. I cannot think of a better way to become an entrepreneur, have such a low cost to enter a business and have such a potential massive return on investment than being a part of our organization that has a high qualified training support team.

H O W T O B E C O M E A P A R T O F T H I S

AMAZING OPPORTUNITY

Like I mentioned before, if you have a **better way**, I would love to hear about it. But if you don't, **what are you waiting for?** And to make this offer even sweeter, **my promise to you** is that if you are **not satisfied with our business system**, you have a **14 day window** from the date you start to get a **guaranteed full refund**.

As I said, **our responsibility is to coach you** throughout our relationship so we can be a success together. **Your responsibility is to allow us to coach you** and to teach you a **proven system to achieving financial freedom**. Since you get a 14 day window for a full refund, we **work for free!** That means we have a **vested interest** in making this work for you. It is only **after you have success that we get compensated**, so our interests are **one in the same**.

I love the quote by **Richard Branson**, Billionaire Entrepreneur and CEO of **Virgin Airlines**.

“If someone offers you an amazing opportunity and you're not sure you can do it, say yes – then learn how to do it later”.

I agree. And if you do too, then the **next step is for us to meet**. You will be **receiving an email from me**, inviting you to book a **1-on-1 strategy success session**. I want to **hear from you, listen, and answer your questions**. In my experience, most people just **want to be heard** and feel like they are **making the right decision**, so this is your opportunity. I know you can do this. We can either meet face-to-face, chat over the phone, or meet over the internet via video conference. Just let us know **what is convenient for you** by **replying to me email**.

Don't let this opportunity pass you by. I personally look forward to meeting you!



HERE'S HOW TO REACH US

CONTACT DETAILS

321-430-7778

henry@goodetrips.com

goodetrips.com